



Application Form 2026-27

The 1000 Islands CDC (TICDC) and Community Futures Grenville (CFG) are federally funded not-for-profit economic development organizations. We are committed to assisting and encouraging job creation and community economic development through Leeds and Grenville.

TICDC and CFG are governed by volunteer Boards of Directors comprised of skilled professionals drawn from the local community. The directors and staff are dedicated to facilitating entrepreneurial development and the creation of small business initiatives.

This competition is open to businesses located in the service area of TICDC and CFG. This includes the Leeds and Grenville municipalities listed below*.

Business Location (check one):

- Municipality of North Grenville
- Township of Augusta
- Township of Edwardsburgh Cardinal
- Town of Prescott
- City of Brockville
- Town of Gananoque
- Township of Leeds & The Thousand Islands
- Front of Yonge Township
- Village of Athens
- Elizabethtown-Kitley Township (southern)

*If you are unsure whether your business is located in the eligible area, please contact us.

I confirm that, to the best of my knowledge, I will be available to attend the Gala for Leeds Grenville's Greatest Entrepreneur on the evenings of February 10, 2027, and February 17, 2027 (inclement weather date), if my application is selected as a finalist.

Tips for completing this Application

Prior to final submission, we encourage you to contact us to review the application. We can help you make your pitch as strong as possible! Please contact:

- **Darren Gallacher** at 613-213-8575, darren@cfigrenville.ca for businesses located in North Grenville, Edwardsburgh Cardinal, Augusta or Prescott.
- **Candace Fox** at 613-345-6216 ext. 103, candace.fox@ticdc.ca for businesses located in the City of Brockville, Town of Gananoque, Township of Leeds & The Thousand Islands, Front of Yonge Township, Village of Athens, or southern Elizabethtown-Kitley Township.

Application package must be
submitted no later than
Wednesday, October 14, 2026
at 12 PM

Applications received after this deadline will not be accepted.

NOTE: Please complete this application form. Attached business plan documents, aside from cash flow projections, will not be reviewed. Please keep responses concise and specific.



**Community Futures
Grenville**

Empowering Entrepreneurs



1000 Islands CDC

Funded by the Federal
Economic Development
Agency for Southern Ontario

Financé par l'Agence fédérale
de développement économique
pour le Sud de l'Ontario

Canada 

Applicant Information

Applicant's Name:

Business Name:

Business Email:

Business Phone:

Ownership %:

Ownership Type: Sole Proprietor Partnership Corporation

Website (if applicable):

Social media (if applicable):

Address of Business

Street Address:

City: Province: Postal Code:

History of Business:

Why are you entering Leeds Grenville's Greatest Entrepreneur?

If you win Leeds Grenville's Greatest Entrepreneur, how will the funds be used, what will be achieved, how will you do it, and why is it important?

Required Documents for Submission:

Completed Application

One-year cash flow projections

Financial statements (if applicable)

Prototypes (if applicable)

Business Information

Use this template only as a guide. There may be sections or prompts that are not relevant to you. Please be concise.

Executive Summary

Complete this section last.

- Once your application is complete, review and identify critical points to include in your executive summary.
- Touch on each key point concisely but comprehensively.
- Ideally, the executive summary will be engaging enough to convince the reader to finish the document, but they should be able to understand your business from your summary.

Company Profile: The Face of Your Business

The exact elements included in your company description can vary, but here is a list of some of the most important parts to consider:

- Company name – The official name of your business as registered in Ontario.
- Ownership/Management team – Names of the key people behind the company.
- Company history – Start date; What inspired you to start the business?
- What need does your company fulfill?
- Mission statement – A statement that represents the purpose of your company.
- Values – Core values that guide your company's actions.
- Products/Services and target market – A brief overview of what you plan to sell and to whom.
- Objectives – Outline what you want to accomplish now and, in the future.

Market/Industry Research

- What is the size of the market?
- Who is your competition?
- What are the strengths and weaknesses of your competition?
- What are the strengths and weaknesses of your business?
- What is your market share?

Sales & Marketing

- What is your marketing budget?
- What is your message to attract customers?
- What methods of marketing will you use?
- How will you keep your customers?

Operations

- How many employees do you have? Will you need to hire more?
- Who are your suppliers (if applicable)?
- What technology will you need if any?
- What risks will you have?
- How will you mitigate the risks?
- What does your customer experience look like?

Financials

If your business is currently in operation, what is your annual gross and net revenue?

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How much funding will you need to start or expand? Will the business grow, how will it support other businesses and support the local economy? Where will the funds come from for starting or expanding?

Is your product or service new? If not, how is it differentiated? Does it solve a problem in a creative or fresh way?

Will your business address a community need, or does it contribute to social, cultural or environmental Well-being? Please explain:

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What is your projected annual income? Please provide monthly cash flow projections for one year as an attachment and include information here on how you determined your projections.

What are your projected annual expenses? Please provide these in your cash flow document and explain briefly here.

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If you are not projecting a profit in the first year of starting or expanding, what is your anticipated timeframe for generating a profit?

Is there any other information you would like to include with your Leeds Grenville's Greatest Entrepreneur application?

Ready to

Send to darren@cfgrenville.ca and candace.fox@ticdc.ca
with the subject line:

“Submission: Leeds Grenville’s Greatest Entrepreneur”